

Marketing Support Support Materials

#### WELCOME

# Content and Intro

Whether you are in retail sales or trade sales, having the right tools is the key to success. Ultraframe is proud of its pedigree in the provision of high quality samples, brochures and point of sale materials.

Have a look at our new consumer brochure- showcased below.

And we are investing heavily in digital too. Our website is a mine of useful information and we have our UDAM Asset Management system (see page 8) and now we have a NEW app- see page 3.

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#### **CONSUMER SUPPORT - BESPOKE**

The 48 page consumer CORE Brochure can be CUSTOMIZED BY YOU with YOUR Logo and company details on the outer front and back cover. You can also choose suitable pictures for cover. Choose from our flexible quantities as below to be printed. **Contact our Marketing department on 01200 452367 or marketingsupport@ultraframe.co.uk on guidance on how to proceed.** 

#### Consumer Brochures - Style option squares



Front cover



Section 1

#### UDAM - ASSET MANAGEMENT SYSTEM

Ultraframe's Asset Management System is where you can find images of the different products that you need. Within UDAM you can navigate through images, brochures, videos and documents. Also you are able to search for specific images e.g. 'Green Loggia'. Should you wish to use UDAM, please contact our Marketing department on 01200 452367 or email marketingsupport@ultraframe.co.uk

#### ULTRAFRAME APP & VIRTUAL SHOWROOM

# Section 3

# MAKING YOU 'APPY

Whether you've got a showroom or not, we believe that every loyal customer should be able to showcase our systems in the same way. That's why we've developed the new Ultraframe Retailer App – the first of its kind and without question, the most exciting and inspirational tool available.

#### Fast, efficient and instant

The new App completely removes any time lag between the initial consultation and the sharing of brochures, videos and images with the prospective client. Directly from your device, and even without the need for internet access you can show all the relevant marketing material to your customer.

#### Make it personal

And as you'd expect, we've designed the App so you can log in to a password-protected area and refine the content to suit your needs. Creating one place for brochures, technical guides, order forms and pricing information. We've even built in 'authority passwords', which means as a business owner you can define different levels of access for different team members ensuring that everybody has access to the most relevant information for their role.



#### In the background

Because we know how busy you are we've completely eliminated any need for you to 'refresh' your marketing material. All the information available via the App will be the very latest versions pushed through as notifications – leaving you just to get on with the job of selling.

# VIRTUAL SHOWROOM

See it to believe it! We've designed a virtual showroom...yes, a showroom that you can take to your customers home to give them a complete 360° view of what it would be like to stand in an Ultraframe conservatory, orangery or extension. The App, combined with Virtual Reality Goggles is perfect for all our network partners – those with or without a showroom.



VRG001 - VIRTUAL REALITY GOGGLES

£21.02

# Section 2

#### CONSUMER SUPPORT - OFF THE SHELF

A range of high quality brochures designed to help promote Ultraframe products to the homeowner. Available in shrinkwrapped packs for convenience.



**Consumer CORE** Brochure

Size: A4 Code: CDR001 Cost: £14.39 (Pack of 25) For over printing options on the brochure see p6.



**Conservatory Roof** Brochure

Size: A4 Code: CRB001 Cost: £6.83 (Pack of 25)



#### **Replacement Roof** Brochure

Size: A4 Code: RRB002 Cost: £6.83 (Pack of 25) For LivinRoof and UltraRoof 380.

#### **Clad Over Leaflet**

Size: A5 Code: COB001 Cost: £1.90 (Pack of 25)



Ultrasky Full Consumer

Size: A4 Code: LAN009 Cost: £5.26 (Pack of 25)

LivinLight

Consumer

Size: A4

Code: LGG016

Cost: £7.75

(Pack of 50)



Veranda

**Ultrasky Lantern** Brochure

Size: A4 Code: USOB001 Cost: £19.71 (Pack of 25)

#### Veranda **Glass Extensions**

Size: A4 Code: VRB001 Cost: £9.69 (Pack of 25)

# conservatory, orangery a home extensions in colo

Beware of Clad over roofs forward the local life

Ultraftame

#### **Coloured Foils Retail**

Size: A4 Code: CFRB001 Cost: £13.84 (Pack of 25)

# **Ultra**frame Classicroot

lighting panel

#### Conservaglass Leaflet

Size: A4 Code: COG002 Cost: £4.47





#### Polycarbonate **Options Leaflet**

Size: A4 Code: PCL001 Cost: £5.53 (Pack of 25)





Loggia **Electric Radiant Panel Heater Data Sheet** 

Size: A4 Code: LGG011 Cost: 11.07 (Pack of 25)

(Pack of 25)



#### Maintenance Handbook

Size: A5 Code CMM001 Cost: £13.84 (Pack of 25)



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#### CONSUMER SUPPORT - OFF THE SHELF

# Section 2

ALL of these brochures are available as FREE pdf downloads from our website: http://trade.ultraframe.co.uk/library/retail-brochures/



#### Conservaglass Maintenance

Size: A4 Code: NCG003 Cost: £11.07 (Pack of 50)



#### Certificate of Authenticity

Code: COA002 Cost: F.O.C.

Part of the service we provide. Comes complete with the roof - all you do is get your fitters to pass it to the consumer. If you don't see these in your roofs call 01200 452 367. When registering, consumers receive a certificate and conservatory maintenance manual. Use in your sales presenters too.



#### **Ultraframe DVD**

Code: DVD001 Cost: £5.53 each

7 minute long, showcases why the Ultraframe roof is Tried. Tested. Trusted. First copy FREE to authorised/ genuine users.

#### SYSTEM OVERVIEW (A-Z)

## Section 3

System Overviews are designed to provide comprehensive information on the features, benefits, configurability and options available with Ultraframe's product systems.



Aluminium **Technical Guide** 

Size: A4 Code: ATG001 Cost: £13.28 (Pack of 25)



**Classic Low Pitch** Lean To

Size: A4 Code: CLPTG001 Cost: £13.28 (Pack of 25)



**Classic Roof Technical Guide** 

Size: A4 Code: CTG001 Cost: £13.87 (Pack of 10)



Conservaglass Maintenance

Size: A4 Code: NCG003 Cost: £11.07 (Pack of 50)



Solid Roof JHAI Building Regulations Brochure Size: A4 Code: LRII001 Cost: £14.19 (Pack of 25)



#### Livinroof System **Overview** and **Design Guide**

Size: A4 Code: LVLT002 Cost: £22.13 (Pack of 10)



Livinroom Perimeter **Ceiling System Overview and Design** Guide

Size: A4 Code: CHA021 Cost: £13.28 (Pack of 25)



#### Loggia Columns System Overview and Design Guide

Size: A4 Code: LGG002 Cost: £13.28 (Pack of 25)



#### **Super Duty Eaves Beam Leaflet**

Size: A4 Code: SEB010 Cost: £13.28 (Pack of 25)



#### Surveyors Guide

Size: A4 Code: SURVEYO Cost: £27.67 (Pack of 25)

# ultraframe Orangery

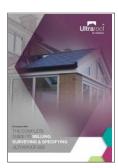


Size: A4 Code: OTB001 Cost: £13.28 (Pack of 25)



#### Ultralite **Technical Guide**

Size: A4 Code: ULT001 Cost: £13.28 (Pack of 25)



Ultraroof380 **Process Guide** 

Code: NRSG001 Cost: £17.55 (Pack of 10)

Size: A4



#### **INSTALLATION GUIDES (A-Z)**

## Section 4

Installation guides featuring easy to follow step-by-step instructions and tips for the installer. One copy supplied free with each prefabricated Classic roof order, otherwise available in packs of 25.



Aluminium Installation Guide

Size: A4 Code: ACG002 Cost: £13.28 (Pack of 25)



#### **Classic Low Pitch** Lean-to

Size: A4 Code: CLTIG001 Cost: £13.84 (Pack of 25)



#### **Classic Installation** Guide

Size: A4 Code: VIG004 Cost: £23.24 (Pack of 25)



Livinlight **Installation Guide** 

Size: A4 Code: LPLG001 Cost: £12.73 (Pack of 25)



#### Livinroof **Installation Guide**

Size: A4 Code: LVLT001 Cost: £22.13 (Pack of 10)



Size: A4 Code: CHA020 Cost: £13.84

(Pack of 25)

Livinroom Ceiling

Installation Guide



#### Loggia Columns **Installation Guide**

Size: A4 Code: LGG003 Cost: £13.84 (Pack of 25)



#### Loggia Electric diagonant Panel Heater Installation Guide

Size: A4 Code: LHP020 Cost: £11.07 (Pack of 25)

# Orangery

#### Orangery Installation Guide

Size: A4 Code: OIG001 Cost: £13.28 (Pack of 25)



Cornice Installation Guide

Size: A4 Code: CRNI001 Cost: £15.85 (Pack of 25)



#### Pergola Installation guide

Size: A4 Code: AVBA008 Cost: £8.03 (Pack of 25)



#### **Ultralite Installation** Guide

Size: A5 Code: ULT500INST Cost: £14.46 (Pack of 25)



Ultrasky Lantern Installation Guide

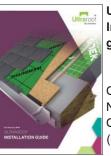
Code: LAN037 Cost: £3.10 (Pack of 25)



Roof Installation Guide Code: LAN026 Cost: £2.91



Ultraspan Installation Guide



Ultraroof380 Installation guide

Code: NRIG001 Cost: £26.35 (Pack of 10)



LAN040 Cost: £8.50 (Pack of 10)

#### SAMPLES

## Section 7

A range of high quality samples designed to help you promote Ultraframe products. Bespoke showroom samples available too - please ask. Whilst we endeavour to carry stock of the fast moving items, there may be a lead time for some items.

#### Classic Cornice

Code: CORN001 Cost: £53.12 Available with White and Grey.



Cornice 1 Tier Flat Code: CORNF001 Cost: £53.12 Available with White and Grey.



Cornice 2 Tier Flat Code: CORN002 Cost: £53.12 Available with White and Grev.



Cornice 3 Tier Flat Code: CORN003 Cost: £53.12 Available with White and Grey.



Classic Mini Roof Code: CMR001 Cost: £141.88 Size: 700mm x 950mm x 350mm (Supplied with Poly)



Classic Sample Case Code: CSC001 Cost: £121.74

Classic Turntable Roof Code: CVM001 Cost: £1429.40



Coloured Foil Stick Code: CFSS001 Cost: £19.37





Conservaglass Swatch Sample Code: COG001 Cost: £10.51 Heat Lamp Sample Code: HLP001 Cost: £166.01



Livinroof Cut Away With Bag Code: LVLT005 Cost: £14387 Without Bag Code: LVLT006 Cost: £86.32



Livinroof Sample Case Code: LVLT004 Cost: £66.40



Internal Pelmet Sample Case with Cornice Code: LRC001

Cost: £120.00 Available with Curved, 1 high flat or 2 high flat. Internal Pelmet Sample Code: LRSC001 Cost: £110.37



#### SAMPLES

# Section 7

Super Insulated Column Model

Code (small): LGG013 Code (large): LGG009 Cost: £55.34



**Spot The Difference** Case 2 Code: SPD002 Cost: £30.99



**Ultrasky Sample PVC** Code: LAN010 Cost: £87.23 Default White PVC/ White PVC



**Ultratile Sample** Code: UTILE001 Cost: £31.53



**Pergola Sample** Code: AVBA020 Cost: £138.34



**Spot The Difference** Case 3 Code: SPD003 Cost: £30.99



**Ultrasky Sample Aluminium** Code: LAN011 Cost: £124.02 Default Grey Ali/ Grey Ali



Livinroof Panel Hand Sample Utec Ali Code: UTEC001 Code: ALI001 Cost: £13.63 Cost: £13.63



#### **Polycarbonate Swatch Box**

Size: 25mm Size: 35mm Code: PCS025 Code: PCS035 Cost: £5.53 Cost: £5.53



Ultrasky Roof with Ultraspan Sample Code: USKYRS001 Cost: £136.63



Ultraroof380 Sample With Bag Code: UROOF001 Cost: £136.63 Without Bag Code: UROOF002 Cost: £87.98

#### **Spot The Difference** Case 1 Code: SPD001 Cost: £17.71



**Ultrasky Roof Sample** Code: USKYR001 Cost: £136.63



Super Insulated Mini Conservatory Showroom Model

Size: 1500mm x 1000mm x1000mm Code: LGG010

Cost: £553.35

Self assembly, window frames not supplied. Delivered flat packed



#### MARKETING SUPPORT MATERIALS ORDER FORM 1

### **Ultra**frame

Transforming light and space

Item	Page	Code	Qty.	Qty.	(£) Price	(£) Total
			Per Pack.	Packs Required.	Per Pack	Price
Aluminium Installation Guide	7	ACG002	25		£13.28	
Aluminium Technicial Guide		ATG001	25		£13.28	
Ceiling Fan Retail Leaflet		CFL001	25		£5.53	
Certificate of Authenticity		COA002	1		F.O.C	
Clad over Leaflet		COB001	25		£1.90	
Classic Installation Guide	7	VIG004	25		£23.24	
Classic Low Pitch Lean To (Technical Guide)	6	CLPTG001	25		£13.28	
Classic Low Pitch Lean To (Installation Guide)	7	CLTIG001	25		£13.84	
Classic Roof Technology Guide	6	CTG001	10		£13.87	
Coloured Foil Retail	4	CFRB001	25		£13.84	
Cornice Installation Guide	7	CRNI001	25		£15.85	
Conservaglass Installation & Maintenance Guide	6	NCG003	50		£11.07	
Conservaglass Leaflet	4	COG002	25		£4.47	
Conservatory Roof Brochure	4	CRB001	25		£6.83	
Consumer CORE Brochure	4	CDR001	25		£14.39	
Livinlight Consumer	4	LGG016	50		£7.75	
Livinlight Installation	7	LPLG001	25		£12.73	
Livinroof Installation Guide	7	LVLT001	10		£22.13	
Livinroof JHAI Building Regulations Brochure	6	LRII001	25		£14.19	
Livinroof System Overview and Design Guide	6	LVLT002	10		£22.13	
Internal Pelmet Internal Perimeter Ceiling Installation Guide	7	CHA020	25		£13.84	
Internal Pelmet Perimeter Ceiling System Overview Guide	6	CHA021	25		£13.28	
Super Insulated Columns System Overview Guide	6	LGG002	25		£13.28	
Super Insulated Columns Installation Guide	7	LGG003	25		£13.84	
Super Insulated Electrical Radiant Heater Data Sheet	4	LGG011	25		£11.07	
Super Insulated Electrical Radiant Heater Installation Guide	7	LHP020	25		£11.07	
Maintenance Handbook	4	CMM001	25		£13.84	
Orangery Installations Guide	7	0IG001	25		£13.28	
Orangery Trade Guide	6	OTB001	25		£13.28	
Pergola Consumer	4	AVBA015	25		£8.03	
Pergola Installation Guide	7	AVBA008	25		£8.03	
Polycarbonate Options Leaflet	4	PCL001	25		£5.53	
Replacement Roof Brochure	4	RRB002	25		£6.83	
Super Duty Eaves Beam Leaflet	6	SEB010	25		£13.28	
Surveyors Guide	6	<b>SURVEYO</b>	25		£27.67	
Ultraframe DVD	5	DVD001	1		£5.53	
Ultralite Technical Guide	6	ULT001	25		£13.28	
Ultralite Installations Guide	7	ULT500INS			£14.46	
Ultraroof380 Technical Guide	6	NRSG001	10		£17.55	
Ultraroof380 Installations Guide	7	NRIG001	10		£26.35	
Ultrasky Full Consumer	5	LAN009	25		£5.26	
Ultrasky Lantern Consumer	5	USOB001	25		£19.71	
Ultrasky Lantern Installation Guide	7	LAN037	10		£3.10	
Ultrasky Roof Installation Guide	7	LAN026	10		£2.91	
Ultraspan Installation Guide	7	LAN040	10		£8.50	
Veranda Glass Extensions	5	VRB001	25 1		£9.69	
Virtual Reality Goggles	3	VRG001	1		£21.02	

#### MARKETING SUPPORT MATERIALS ORDER FORM 2

### **Ultra**frame

Transforming light and space

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Item	Page	Code	Qty. Per Pack.	Qty. . Packs Required.	(£) Price Per Pack	(£) Total Price	
SAMPLES - LEAD TIMES OPERATE ON THESE ITEMS							
Classic Cornice Model		CORN001	1		£53.12		
Cornice 1 Tier Flat		CORNf001	-		£53.12		
Cornice 2 Tier Flat		CORN002	1		£53.12		
Cornice 3 Tier Flat		CORN003	1		£53.12		
Classic Mini Roof		CMR001	1		£141.88		
Classic Sample Case		CSC001	1		£121.74		
Classic Turntable Roof		CVM001	1		£149.40		
Coloured Foil Stick	8	CFSS001	1		£19.37		
Conservaglass Swatch Samples		COG001	1		£10.51		
Heat Lamp Sample		HLP001	1		£166.01		
Livinroof Cut Away Sample (Part Solid/ Part Glazed) with Bag	9	LVLT005	1		£143.87		
Livinroof Cut Away Sample (Part Solid/ Part Glazed) without Bag	9	LVLT006	1		£86.32		
Livinroof Sample Case	9	LVLT004	1		£66.40		
Livinroof Utec Hand Sample	9	UTEC001	1		£13.63		
Livinroof Aluminium Hand Sample	9	UTEC001	1		£13.63		
Internal Pelmet Sample Case	9	LRSC001	1		£110.67		
Super Insulated Mini Conservatory Showroom Model	9	LGG010	1		£553.35		
Super Insulated Column Sample (Large)	9	LGG009	1		£55.34		
Super Insulated Column Sample (Small)	9	LGG013	1		£55.34		
Pergola Sample	9 9	AVBA020	1		£138.34		
Polycarbonate Swatch Box 25mm		PCS025	1		£5.53		
Polycarbonate Swatch Box 35mm		PCS035	1		£5.53		
Spot the Difference 1		SPD001	1		£17.71		
Spot the Difference 2	9	SPD002	1		£30.99		
Spot the Difference 3	9	SPD003	1		£30.99		
Ultrasky Sample (Aluminium)	9	LAN011	1		£124.02		
Ultrasky Sample (PVC)	9	LAN010	1		£87.23		
Ultrasky Roof Sample	9	USKYR001			£136.63		
Ultraroof380 Sample with Bag	9	UR00F001			£136.63		
Ultraroof380 Sample without Bag	9	UR00F002			£81.98		
Ultratile Sample	9	UTILE001	1		£31.53		
All prices exclude VAT.				TOTAL £			
Account Manager:		Company Name:					
Date:		Account Code (if known):					
How will this order be paid for:		Attention of/ reference:					
Delivery Address (if different to invoice address)	:						

#### How will this order be paid for?

1) Chargeable with Purchase Order- please state number\_\_\_\_\_

2) Chargeable, no Purchase Order necessary

#### **IMPORTANT**

If you purchase roofs direct from Ultraframe then please complete the sheet and email marketingsupport@ultraframe.co.uk

<u>OR</u>

If you buy roofs from a fabricator or trade intermediary, please use the form and order brochures when you order roofs from them.





www.ultraframe.co.uk